

For Immediate Release

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Media Contact:

Cici Prsha

IFG

(858) 436-3180

cprsha@ifgsd.com

### **Independent Financial Group named a Top Broker Dealer in 2011**

#### ***2011 accolades poise the broker-dealer for a successful 2012***

San Diego, CA – Independent Financial Group announced today their 2011 results to its growing group of registered representatives across the country. The San Diego broker-dealer ended the year with 475 reps in over 235 branches across 34 states and a 37% increase in sales.

Executive management also announced the accolades received by leading industry publications, where their rankings were declared the #3 Fastest Growing Broker-Dealer in Recruiting Percentage Change by *Financial Planning Magazine*, #7 Total Revenue Percentage Increase as released by *Investment News* and #17 Highest Average Production per Advisor as noted in *Investment Advisor* magazine. Independent Financial Group was again recognized by *Inc. Magazine's Inc 500/5000* as one of America's Fastest Growing Top Financial Services Companies.

Owner and Managing Director, Scott Heising comments, "Our growth is attributed to the quality of the financial advisors we bring on-board coupled with the talented home office staff we maintain to support their needs." He continues, "It's expected. We've come to be known for our personalized and efficient service and it's no surprise more representatives want that from their broker-dealer. Our promise will always remain the same: they are a name, not a number."

#### **About Independent Financial Group**

Independent Financial Group, LLC (IFG) is an independent broker-dealer based in San Diego, California. Their representatives are located in over 235 offices across 34 states. Their corporate office is located in the Carmel Valley/Del Mar area of San Diego. In 2006, the San Diego Business Journal named IFG the #1 "Fastest-Growing Privately Held Company".

For more information on Independent Financial Group, LLC visit [www.ifgsd.com](http://www.ifgsd.com) or call (800) 269-1903.